WE ASKED YOU ANSWERED:

TOP CHALLENGES

- reducing/maintaining cost
- preventing/managing audits
- process improvement

WE TALKED TO:

<table>
<thead>
<tr>
<th>24 SOFTWARE VENDORS</th>
<th>11 RCM COMPANIES</th>
<th>31 CONSULTING COMPANIES</th>
</tr>
</thead>
<tbody>
<tr>
<td>reducing/maintaining cost</td>
<td>preventing/managing audits</td>
<td>process improvement</td>
</tr>
<tr>
<td>cybersecurity</td>
<td>reducing/maintaining cost</td>
<td>revenue cycle management</td>
</tr>
<tr>
<td>regulatory and compliance</td>
<td>staying competitive</td>
<td>regulatory and compliance</td>
</tr>
</tbody>
</table>

YOUR MOST COMMON SOURCES FOR INDUSTRY NEWS:

- HIMSS: 29
- LinkedIn: 22
- Becker’s: 18

SPECIALTIES:

- HOSPITAL
- AMBULATORY
- HOME HEALTH

EMPLOYEE COUNT:

- 500+
- 1–10
- 11–25
- 26–100
- 101–200
- 201–500

The data comes from a national survey conducted by ABILITY from Nov. 28–Dec. 5, 2016.

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If you would like more information or have any questions, please contact partner.sales@abilitynetwork.com