

For Immediate Release
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VisionShare[®] Inc. Achieves New Growth Milestone

Internet-based Secure Exchange Software connects
over 5,000 healthcare customers to Medicare

MINNEAPOLIS, MN April 7, 2009– Minneapolis-based eHealth connectivity leader, VisionShare[®] Inc., has added another 1,000 healthcare facilities to its secure national network in just three months. The company now connects over 5,000 customers in over 9,600 locations and is experiencing record growth as more healthcare providers look to cut costs and gain efficiencies through its Internet-based secure platform.

“We’re so fortunate to continue to experience growth in this uncertain economic climate,” VisionShare President and CEO John Feikema said. “In the last year, we’ve added customers as a result of Medicare Contracting Reform and other industry mandates issued by the Centers for Medicare and Medicaid Services (CMS). But more often, we’re finding that healthcare providers are just looking for a more reliable connectivity solution that’s less expensive and doesn’t require a lot of maintenance.” The VisionShare Internet-based connectivity network helps providers eliminate modems and other older technologies and the costs associated with maintaining them.

VisionShare also takes care to ensure that its customers experience as little disruption as possible due to Medicare Contracting Reform, the CMS WAN Modernization Act and other mandated changes. Feikema adds, “If, as a result of these CMS reform initiatives, our customers need to establish a connection to a new Medicare Contractor or CMS network, we take care of that for them.” In many cases, these changes are relatively transparent to VisionShare customers – a service that is highly valued in an industry riddled with change and transformation. With services such as these, coupled with live customer support technicians, the company has averaged an impressive 94% customer retention rate.

VisionShare has worked with thousands of healthcare providers impacted by Medicare Contracting Reform. As a result, the company has compiled its knowledge and launched an educational Web Site, www.contractingreform.com, which offers an educational video as well as best practice tips for preparation and how to minimize disruption in the Medicare claims reimbursement process. The Web site also includes key dates for those in states currently impacted by the Reform.

The company also offers education on the CMS WAN Modernization initiative to healthcare providers on an individual basis. Healthcare facilities looking to learn more may contact VisionShare at 888.895.2649.

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About VisionShare

VisionShare[®] Inc., Minneapolis, Minnesota, is a leading provider of high-speed, low-cost data communication services for healthcare organizations. VisionShare has cost-effective solutions for healthcare facilities of all sizes that enable safe, reliable, high-speed connections to multiple payers over the Internet.

The company's Secure Exchange Software is setting new standards for secure healthcare information exchange, using military-grade encryption that is CMS approved, HIPAA compliant and CAQH CORE certified. Today the VisionShare secure, national network connects thousands of healthcare facilities to Medicare Contractors, the Centers for Medicare and Medicaid (CMS), many of the BlueCross-BlueShield plans, some Medicaid contractors and government agencies. Visit www.visionshareinc.com for more information.