

For Immediate Release
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Medicare Part A Facilities Gather to Learn About Impending Contractor Reform throughout Michigan

HFMA Chapters Participating in Educational Session on MAC Reform

MINNEAPOLIS, MN December 8, 2008 -- eHealth connectivity leader VisionShare® Inc. will be hosting a live, interactive webinar to prepare Michigan's Medicare Part A facilities for upcoming changes within the state. Michigan is slated to go through major Medicare reforms - both data center and contractor transitions - early in 2009.

Hosted by VisionShare Inc. the session will be widely attended by all three of Michigan's Healthcare Financial Management Association (HFMA) chapters. There are 175 Medicare hospitals (Part A facilities) across the state – nearly half are already registered to participate in the educational session.

What: Medicare Contracting Reform, Are You Ready? A webinar for Michigan HFMA members

When: Thursday, December 11, Noon – 1:00 pm EST

Participate: <https://www1.gotomeeting.com/register/315486552>

The Medicare Contracting Reform webinar will address questions and provide tools and solutions to empower Part A Medicare providers to act early to avoid major disruptions in claims reimbursement workflow.

“HFMA’s goal is always to give our members the most timely, implementable information on the issues that impact how facilities do business and provide care,” said Lorraine Schnelle, the Western Michigan HFMA Chapter President. “Medicare reform in Michigan is a huge issue – and it’s coming sooner than many providers realize. Our hope is that sessions like this one can help educate and inform while opening up dialogue and generating awareness of the steps to make transitions less painful for providers.”

Similar transitions in other parts of the country have led to unprecedented backlogs of providers trying to make transitions and reestablish connectivity on short timelines. Under routine circumstances, it can take contractors up to 20 days to establish and test connectivity, provide information and issue new credentials to a provider. Longer

delays have the potential to significantly affect a provider's Medicare reimbursement process – from workflow to actual transactional disruption.

“VisionShare has already been involved in several Medicare transitions across the country. This session is one of the ways we can share lessons learned and best practices with providers,” said Garry Kuete, Medicare Contracting Reform expert and Director of Business Development for VisionShare Inc. “The basic message is to be prepared and act early. Experiences in other parts of the country have shown there are exponential benefits to beating the “deadline chaos” as providers try to reestablish connectivity close to – or after – the mandated deadlines.”

The live webinar format will allow participants to engage directly with the expert presenters by typing in questions that can be answered in real-time. Questions can also be submitted after the webinar – with answers shared through electronic follow up correspondence. Interested providers can also visit www.contractingreform.com - a valuable online tool for reform preparation. The daily-refreshed Web site provides information on Medicare contracting reform issues and the jurisdiction-specific effects it may have on a healthcare provider's Medicare claim reimbursement flow. The site also offers access to a short video on contracting reform, including information on new technologies and services that providers can use to streamline the Medicare reimbursement process and decrease their costs.

About VisionShare

VisionShare® Inc., Minneapolis, Minnesota, is a leading provider of high-speed, low-cost data communication services for healthcare organizations. VisionShare has cost-effective solutions for healthcare facilities of all sizes that enable safe, high-speed connections to multiple payers over the Internet.

The company's Secure Exchange Software is setting new standards for secure healthcare information exchange, using military-grade encryption that is CMS approved, HIPAA compliant and CAQH CORE certified. Today thousands of healthcare facilities nationwide rely on VisionShare for easy, reliable and secure access to Medicare. Visit www.visionshareinc.com for more information.